

Submission Triage for Commercial Lines

Faster Quotes, Smarter Prioritization, Better Bind Rates

In commercial insurance, the first quote often wins. Fenris' Submission Triage helps carriers and wholesalers prioritize in-appetite submissions and return quotes faster without wasting time on unqualified risks. Whether you're seeing a flood of applications or capacity is tight, Submission Triage helps you focus on the submissions that matter.

Why It Matters

- **Be First to Quote:** Submissions returned first have up to a 60% chance of binding
- **Triage in Real Time:** Score and prioritize each submission the moment it hits your system
- **Prioritize In-Appetite Risk:** Identify submissions worth quoting using enriched business data, financial stability indicators, and lead value prediction
- **No System Overhaul:** Built as a point solution that plugs directly into your workflow via API

The Fenris Advantage

- **Risk Classification:** Identify primary and secondary NAIC codes to assess and categorize risk across lines of business
- **Business Profile Data:** Estimate revenue, employee count, and operational scale, even for new businesses with limited public data
- **In Appetite Triage Signals:** Real-time enrichment and appetite matching with predictive scoring

Fenris takes the guesswork out of our commercial quoting. We're quoting faster and binding smarter

VP of Operations,
National Insurance Platform

Real-World Impact

A national insurance distributor partnered with Fenris to predict submission value and prioritize quoting efforts.

By identifying low-value submissions with 95% accuracy, they were able to:

- Enable underwriters to prioritize their workload
- Improve conversion rates on high-value opportunities
- Maximize quoting efficiency and ROI across teams

Built for Speed and Scale

- API-ready, SOC 2 compliant
- Sub-second response time
- No need to retrain in-house models
- Works with your intake portals, CRMs, and rating systems